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Synesthesia is a perceptual phenomenon in which stimulation of one sensory or cognitive pathway leads to automatic, involuntary experiences in a second sensory or cognitive pathway. Dramatic literature, the texts of plays that can be read, as distinct from being seen and heard in performance. The term dramatic literature implies a contradiction in that literature originally meant something written and drama meant something performed. A social role. A character played by an actor. (psychology) The mask or appearance one presents to the world. (marketing, user experience) An imaginary person representing a particular type of client or customer, considered when designing products and services that will appeal to them. person One-Page Principles: Work and Life Summary. Finding the truth is the most important thing possible to make the best possible decisions you can.